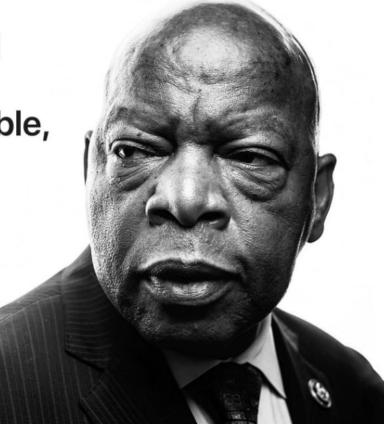


Rep. John Lewis (1940-2020)

The CA Black Hub dedicates the spirit of struggle and resilience that marked our 2020 census campaign to Rep John Lewis.



# Agenda Census Outreach

- Our Five-Star Strategy
- By the Numbers: Our Progress to Goals
- Story Behind the Numbers: "In the Hot Seat" Panel Discussion
- Open Floor: Q and A with our Black Hub Panel
- **▶** Closing Gratitude

### Our Mission and Value

Rigorous
Black Civic
Engagement
in Census



Investment
in Black
Technical,
Organizational,
Political, and
Resource
Capacity and
Infrastructure



#### **OUTREACH AND COALITION BUILDING**

Training and supporting 35 Black-led and Black-serving organizations in civic engagement and communications.



Partnering with community, philanthropic, academic, and elected leaders to secure resources and expertise



### The Black Hub Strategy



# STRATEGIC COMMUNICATIONS & DIGITAL MARKETING

Waging public education campaign through direct outreach as well as social, digital and traditional media channels

### **POLICY & ADVOCACY**

Ensuring CA has the resources and policies to maximize Black civic engagement in the census and redistricting process



### TECHNICAL SUPPORT

Ensuring we have the research data, best-in-class technology, training and partnerships to execute with rigor

#### **OUTREACH AND COALITION BUILDING**

- +330,000 Calls and Door Knocks
- +95,000 contacts
- +82,000 commits
- +25,000 volunteers to spread the word

# STRATEGIC COMMUNICATIONS & DIGITAL MARKETING

- +26M Impressions
- 2.036M reached
- 9,575 MBC digital subscribers
- 70K trackable links to census
- +20 coalition events
- +15 media placements





# The Black Hub Progress

### **POLICY & ADVOCACY**



- Advocacy for \$187 million state investment in census outreach
- National push for delays in homeless enumeration amid COVID-19 pandemic
- Redistricting Commission recruitment, training, and advocacy

### **EXTERNAL RELATIONSHIPS**

- Raised 2M for census outreach
- Raised 600K/800K for redistricting
- Secured 11/20 Black Elected Leader Endorsements



#### **TECHNICAL SUPPORT**

- UCLA
- UC Berkeley
- USC & Advancement Project CA

### What's next on our road ahead...

- Pivot to Redistricting
- Black Voter Engagement in 2020
- Long-term Planning for the CA Black Hub

## In the Hot Seat...

Civic Engagement Kevin Cosney Communications
LaNae Norwood

**BWW**Carmen Taylor-Jones

**BWOPA**Justice Kamile











THANK YOU IS THE BEST PRAYER THAT ANYONE COULD SAY. THANK YOU EXPRESSES EXTREME GRATITUDE, HUMILITY, UNDERSTANDING.

ALICE WALKER